



COMPANY PROFILE 2021



www.coteccons.vn

OUR EXPERIENCE DRIVES US FORWARD

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FOREWORD

Dear valued client,

We thank you for this opportunity to present the Coteccons company profile.

Coteccons mission is built around world class construction services in an integrated model including design, engineering and delivery to create maximum value for our clients. We have an unparalleled track record delivering best-in-class projects for some of Vietnam's most prestigious developers with time and cost certainty. Coteccons commits to inherit the value and achievement of 17 years of rich history and continues maintaining and strengthening this mission for the benefit of our stakeholders based on excellence in performance.

At the heart of everything we do is our people. We are developing talent, training, inspiring and keeping enhancing the experience of employees of Coteccons and our partners to strengthen their engagement as well as fulfill their potential.

With over 1800 highly skilled and experienced staff across all construction disciplines, we are passionate about educating our workforce and delivery partners to the best standards so that our clients get the highest caliber professionals delivering their projects.

Our commitment to Health and Safety is paramount and based on a zero-tolerance approach to risk management, continuous behavioral training and personal commitment of all who work for Coteccons. By continually improving the way we work, we understand and reduce the risk levels for our employees and all our stakeholders.

Our dedication to innovation is constantly developing through our in-house Research & Development Group. Bringing together the company's most innovative people and respected industry experts, the R & D group proactively devises and adopts industry-leading innovations, technologies and processes for the benefit of our clients. We see Coteccons at the forefront in technology and advancing the innovation agenda in construction as a pioneer in this field.

We are confident of building a prosperous and sustainable future for all our stakeholders and believe our commitment, passion and strong financial position differentiate us uniquely from our competitors. We look forward to the opportunity of working with you to deliver an outstanding service as a trusted partner.

We thank you again for considering Coteccons as a delivery partner for your project and we wish you health, success and prosperity.

Yours sincerely,

Bolat Duisenov

CHAIRMAN

INTRODUCTION



MISSION

Based on our reputation for brand value, Coteccons is committed to providing customers with cost-competitive, quality-driven state-of-the-art projects, and to improving society and the environment through first-class construction projects.

VISION

To become a world-class construction corporation and an outstanding business group of Vietnam in the 21st century.

CORE VALUES



TO CUSTOMER

Open | Sincere | Effective



TO WORKS

Determined | Innovative | Passionate



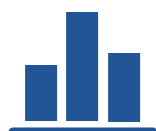
TO PARTNERS

Cooperative | Fair | Mutually Developed



TO COLLEAGUES

Caring | Supportive | More than a family



TO COMPANY

Loyal | Transparent | Committed

Vietnamese name:

Công ty cổ phần Xây dựng Coteccons

English name:

COTECCONS CONSTRUCTION JOINT STOCK COMPANY

Abbreviated name: COTECCONS

Business Registration Certificate:

0303443233 issued for the 1st time by Ho Chi Minh City Department of Planning and Investment on August 24th, 2004.

Total owner's equity: USD358 million
(three hundred and fifty eight million US Dollar)

Total assets: USD608 million
(six hundred and eight million US Dollar)

Address: 236/6 Dien Bien Phu Street, Ward 17, Binh Thanh District, Ho Chi Minh City.

Phone: (84-28) 3 5142255/66

Fax: (84-28) 3 5142277

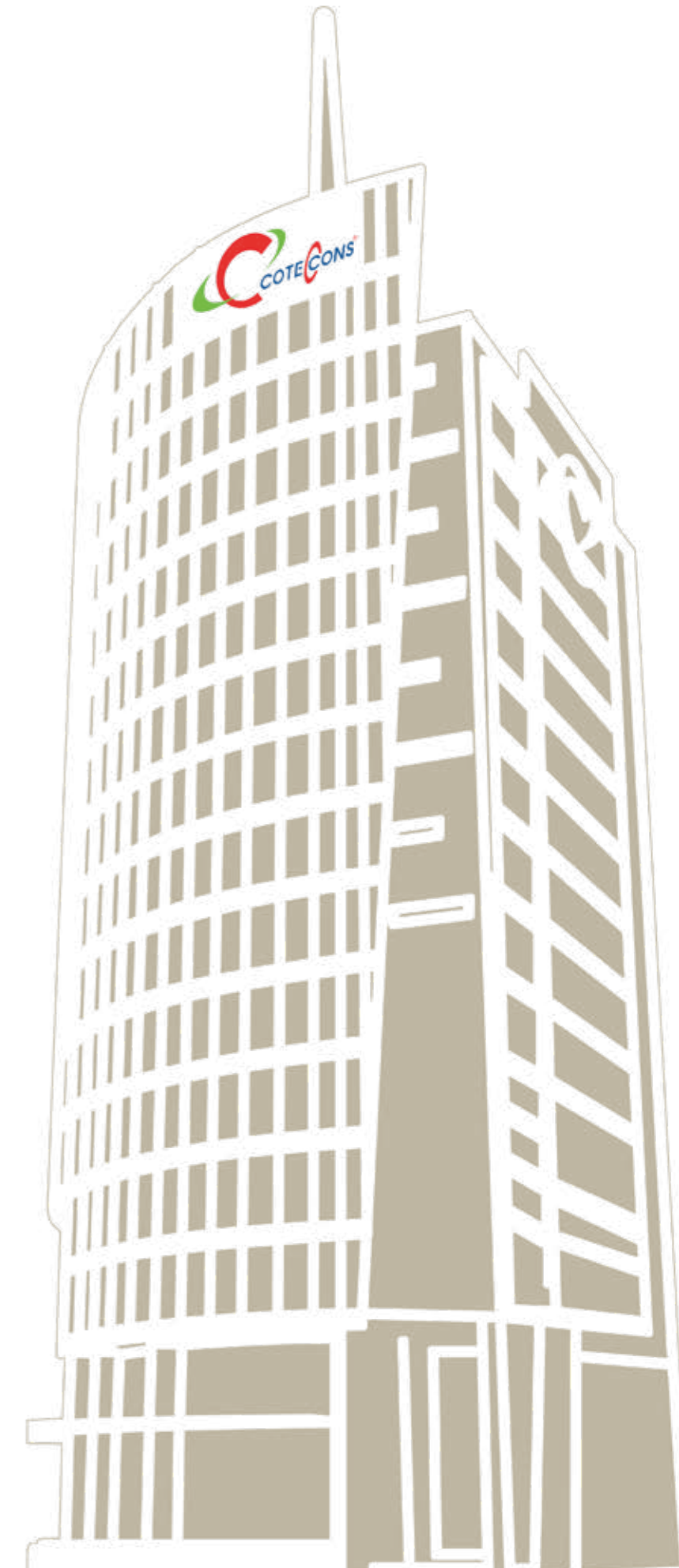
Email: contact@coteccons.vn

Website: www.coteccons.vn

Trading name:

Shares of Coteccons Construction Joint Stock Company

Ticker: CTD





COTECCONS - THE LEADING CONSTRUCTION COMPANY IN VIETNAM

Coteccons built on a reputation for delivery of world-class high-rise buildings and major projects.

Founded in 2004, Coteccons Group has successfully grown in both size and reputation for delivering world-class projects, including Residential, Commercial, Hospitality, Infrastructure, and Industrial. By investing in modern construction practices and management techniques to ensure that, we remain at the cutting edge of our industry.

Coteccons started in 2004 from privatising a member company of Fico Corporation. Listed on the Vietnam stock market in early 2010, today we have owner's equity of USD358 million.

Our policy of research and development from materials to technology is one of the key benefits to clients that not only ensure quality but timely delivery of projects.

One of the milestones in Coteccons' development is our ability to offer clients a Design and Build option, including a full turnkey approach to projects. We will continue to focus on the D&B model to improve the value chain in the construction industry.

Coteccons covers design management, construction, material and equipment supply, providing a comprehensive and optimal solution for our clients' projects.

Given our financial capacity, our experienced team of engineers, architects, experts, technicians, and the proven ability to mobilise resources from our subsidiaries. Coteccons is the contractor of choice in Vietnam.

USD358 million
Owner's equity

Landmark 81
One of the tallest building in the world
and built by Coteccons

**WE ARE CONSTRUCTING
PROJECTS LOCALLY
AND INTERNATIONALLY**



1,800+
Coteccons Staff

400+ PROJECTS ACROSS **VIETNAM**

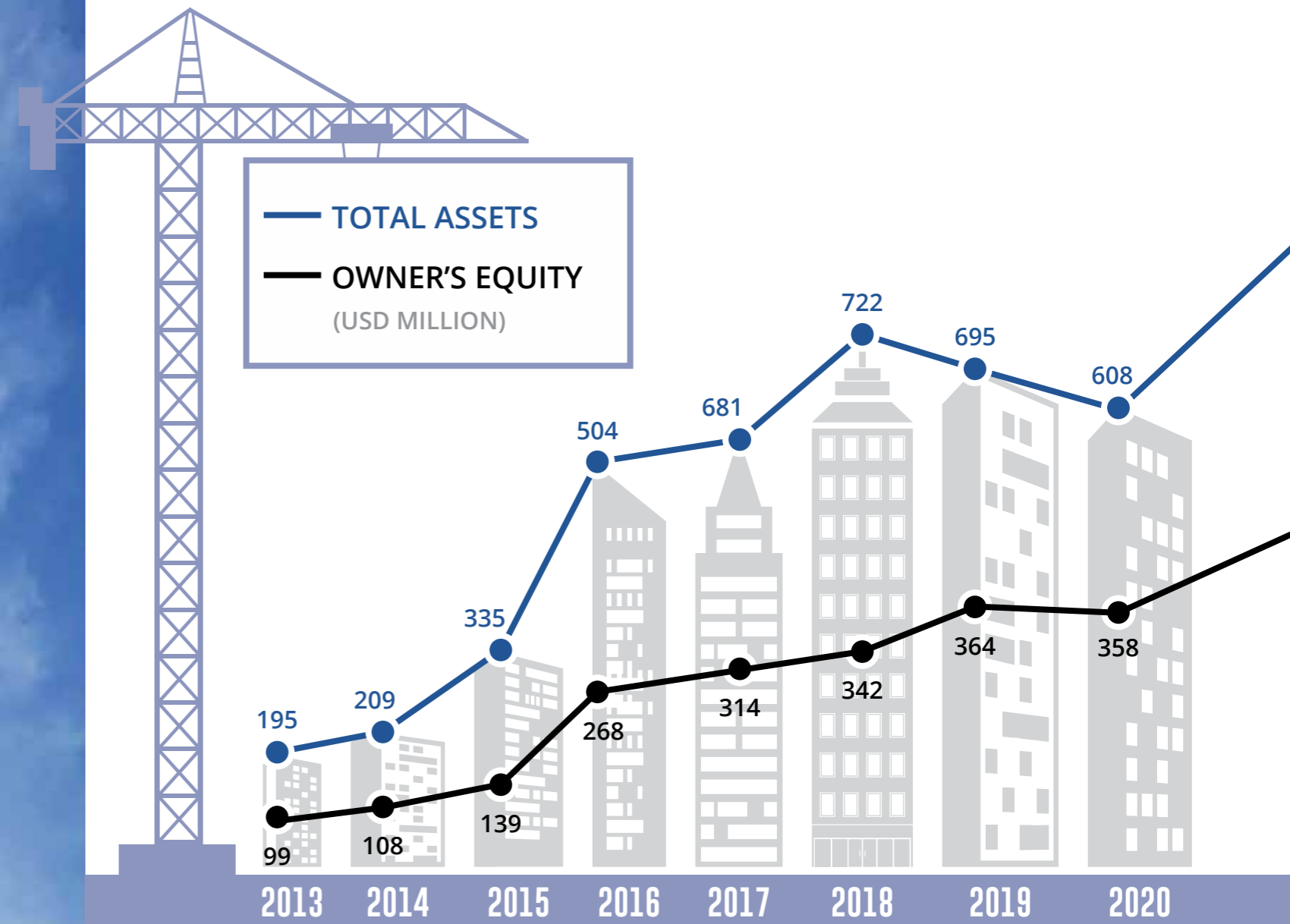
INTERNATIONAL EXPERIENCE

Laos
Myanmar
Cambodia



Hoang Sa (Paracel) Islands
Truong Sa (Spratly) Islands

- Phu Quoc
- Ha Noi
- Lao Cai
- Bac Ninh
- Quang Ninh
- Hai Duong
- Hai Phong
- Hung Yen
- Ha Nam
- Thai Binh
- Nam Dinh
- Nghe An
- Ha Tinh
- Hue
- Da Nang
- Quang Nam
- Quang Ngai
- Phu Yen
- Khanh Hoa
- Binh Phuoc
- Tay Ninh
- Binh Duong
- Dong Nai
- Ba Ria - Vung Tau
- Ho Chi Minh City
- Can Tho
- Hau Giang
- Long An
- Kien Giang
- Phu Quoc



Coteccons has the capacity of implementing and managing many regional projects with robust financial resources.

We are the first choice as a contractor for demanding projects such as Ho Tram Strip, Vivocity, City Garden, Landmark 81, and Diamond Island. We are the contractor trusted by investors.

13%
per year
Revenue
Average growth from 2013 to 2020

18%
per year
Assets
Average growth from 2013 to 2020

2004

- Converting operation model into Cotec Joint Stock Company under the Decision No. 1242/QĐ-BXD dated 30 July 2004 signed by the Minister of Construction.



2006 - 2008

- Collaborating in major projects of RMIT University, The Manor, Grand View, etc.
- Attracting investment from large funds of Dragon Capital, Indochina Capital, Tainan Spinning. Increasing charter capital to USD5 million.
- Conquering high-end real estate market with typical projects of Ho Tram Sanctuary, River Garden, The Center Point, etc.

2009 - 2011

- Starting Coteccons office building 100% owned by Coteccons on 10 May 2009.
- Listing and trading Coteccons stock (CTD code) on Ho Chi Minh City Stock Exchange (HOSE) on 20 January 2010.
- Signing the general contractor for the Grand Ho Tram Casino Complex, the largest and most modern casino in the region invested by Asia Coast Development Ltd. (ACDL) on 8 September 2011.

2015 - 2017

- Dealing with many large D&B contracts. Marking a record high growth in revenue and profit.
- Constructing the Landmark 81 project, one of the tallest buildings in the world.
- Starting the Hoi An Casino project with a total value of nearly USD300 million in August 2017.



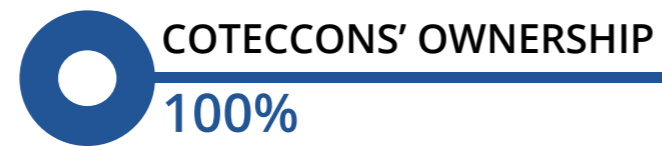
2018 - 2020

- Completed The Landmark 81 project, a national symbol and one of the Top 10 highest towers in the world. Completed Vinfast automobile production complex with a record time of 12 months of construction.
- Coteccons continues to maintain its position as the No. 1 private enterprise in the construction industry, marking the 7th consecutive year that Coteccons has led this ranking and Coteccons is also honoured in the Top 50 most excellent and largest enterprises in Vietnam in 2019.
- In 2020, ranked as one of the leading contractors in Vietnam.

2012 - 2014

- Signing a strategic cooperation agreement with Kustocem Pte. Ltd. (Singapore) to issue 10,430,000 shares (equivalent to USD25 million).
- Raising the stake of Coteccons in Unicons to 51.24% and officially operating under the corporation model.
- Initially gaining success in the Design & Build (D&B) model. Many D&B contracts have been signed with big investors such as Masteri Thao Dien, Regina, etc.





USD 137 million
Total assets

USD 69 million
Owner's equity

A leading industrial construction company who has delivered some of the largest industrial complexes in Vietnam.

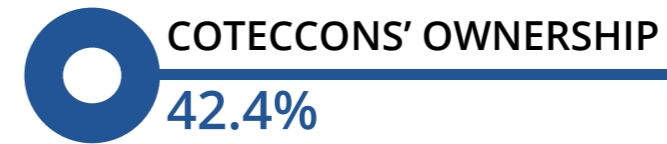
Unicons was established in 2006 as a Joint Stock Company, with a current total assets of USD137 million. In 2016, after a continual increase of ownership ratio, Coteccons officially acquired 100% of Unicons' authorised capital.

The company's strength is their team of talented professionals who are innovative and dynamic in their approach to ensuring the successful delivery of industrial projects across Vietnam.

Unicons has confirmed its position in the market by remaining in the top largest private construction companies in Vietnam with an average annual growth rate of over 20%. Unicons has continued to grow and now is regarded as the contractor of choice when it comes to industrial projects.

They continue to deliver outstanding support to their local and international clients through project management, innovation, value engineering and unbeatable access to construction resources.

Unicons is highly experienced in obtaining LEED and Green Building certification for clients.

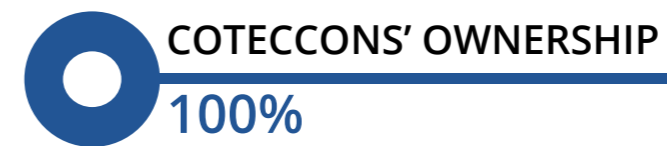


USD 12 million
Charter capital

FCC's main business field is to build infrastructure, civil and industrial works, road construction, and public utility.

From 2014, the FCC started to implement an investment project to build the National Highway 1 section which avoids Phu Ly City and reinforced the road surface section Km215 + 775 ÷ Km235 + 885, Ha Nam province in the form of BOT contract worth more than USD86 million. The project has been conducted ahead of schedule, put into operation and started toll collection from November 2016. Although this is just a medium scale project, the capacity in infrastructure construction of Coteccons, in particular, and that of the FCC, in general, has initially been built and confirmed. This project is a stable launch platform for Coteccons to participate in more and more infrastructure projects in the future. Currently, FCC is proactively looking for researching and developing other critical infrastructure projects, contributing to promoting economic development changing the country's outlook as well as responding to the whole Group's sustainable development goals.

COVESTCONS



USD 85 million
Total assets

USD 84 million
Owner's equity

Covestcons was officially established on 31 March 2017 with the mission of providing support to our clients by delivering tailored investment and financing solutions, since Coteccons is a trusted partner of clients. Covestcons is also seeking investment in construction-related sectors, such as real estate consultancy and real estate business.

LEADERSHIP



Mr. Bolat Duisenov
Chairman

Mr. Bolat Duisenov is the Chairman of the Board of Coteccons Construction JSC, the largest construction company in Vietnam, in 2020. Having been with Coteccons for over eight years as both an investor and a board executive, he is fully committed to delivering the highest quality standards across the company to create value for our clients.

He is focused on building a healthy future for Coteccons by enhancing the business strategy and ensuring that safety remains a core part of our business and that we meet the expectations of our clients.

Also, Mr. Bolat Duisenov is the co-founder and CEO of Kusto Vietnam. This private equity fund has contributed to the success of many market leaders of the country by providing necessary growth capital. He has also served as a BOD member in several private and public companies and managed investments over USD1 Billion.



Ms. Trinh Quynh Giao
BOD Member

Giao Trinh is a strategic, result driven finance professional with 18 years of experience in private equity investment and corporate finance advisory. She has proven track record of delivering high growth and creating value for organization by identify opportunity, define strategy and develop focused action plan for implementation.

Giao was Board member of Binh Chanh Construction Joint Stock Companies, and managed Red River Holding's investment in a number of large real estate and construction companies including Phat Dat, Ha Do Group, BCCI, Licogi 16, Coteccons.



Ms. Trinh Ngoc Hien
BOD Member

Born in 1967, Mr. Trinh Ngoc Hien graduated from Moscow Linguistic University, Russia with a Master of Social Science degree and majored in Insurance at the Australian & New Zealand Institute of Insurance & Finance. He has held senior positions of the several corporations in many industries such as Aon (Insurance from USA), Vinafco (Logistics), Cosevco (Construction - Building materials), Masan (FMCG) and now Senior Advisor/ Member of the Board of Directors of Coteccons Construction Joint Stock Company.



Mr. Tong Van Nga
Independent B.O.D Member

Born in 1947, Mr. Tong Van Nga graduated from The Polytechnic Institute of Bucharest, Faculty of Industrial Chemistry with the Diploma of Engineer in Technology of silicates and oxide compounds. He has held several positions: Deputy Minister of Ministry of Construction; Chairman of Vietnam Concrete Association & Vietnam Association for Building Materials; Standing Vice Chairman of Vietnam Real Estate Association; Vice Chairman of Vietnam Federation of Civil Engineering Association and now Member of The Board of Directors of Coteccons Construction Joint Stock Company.



Mr. Chris Senekki
Deputy General Director

Mr. Chris Senekki - Former General Director of Turner Construction Company in Vietnam, has over 22 years of experience in the construction field, known for many international and domestic projects such as Qatar Petroleum, BOT Larnaka Port, Marina & BOT New Larnaka International Airport (Cyprus), Porsche Autohaus (HCMC), Hilton Saigon Hotel...



Mr. Pham Quan Luc
Deputy General Director

Mr. Pham Quan Luc has been with Coteccons since its establishment and has held many positions from Site Manager, Division Director, to DCEO. He has worked in various industries: commercial, residential, industrial with typical projects such as The Manor, Ecopark, ITG Phong Phu Da Nang. With more than 19 years of working experience in construction with local and international clients, he brings top-level leadership to the team.



Mr. Phan Huu Duy Quoc
Deputy General Director

Dr. Phan Huu Duy Quoc - Former Deputy Representative of Shimizu Corporation in Vietnam is an expert in the construction field with 19 years of experience in Japan, one of the key personnel involved in the construction of Metro No. 1, Binh Khanh Bridge (Ben Luc - Long Thanh Expressway). Dr. Quoc was also a member of the 8th Central Committee of Vietnam Fatherland Front and is currently a key expert of State Acceptance Council (SAC) on Construction Quality of important projects.



Mr. Nguyen Ngoc Lan
Deputy General Director

Mr. Nguyen Ngoc Lan has over 20 years of experience working in the construction industry. He has been accompanied throughout the formation and development process of Coteccons. In March 2021, he was appointed as Deputy General Director of Coteccons. With his experience in construction techniques, enthusiasm and close relationships with customers, he continues to dedicate his capabilities, and with the management board of the company maintain the leading position of Coteccons and develop a good partnership with customers.



Ms. Pham Thi Bich Ngoc
Deputy General Director

Ms. Ngoc Pham has joined Coteccons since May 2021 as Senior Counsellor of BOD. She holds a Master's degree in Business Administration from Solvay University, Belgium, and has 24-year experience across leading Vietnam corporations such as Techcombank, Masan, Prudential, MGM Grand Ho Tram, Bayer, and, Vietnam Airlines. On top of Human Resource Management, Ms. Ngoc Pham also takes lead in corporate culture & customer experience transformation, localizes training programs that inherit the core values of Coteccons as well as meet the international standards.



Mr. Vo Hoang Lam
Deputy General Director

Mr. Vo Hoang Lam is also General Director of Unicons, a member company of Coteccons. With more than 15 years working experience, he is the former Director of the Economic Division and Project Director of large scale projects such as: MGM Grand Ho Tram, D'.Capitale, Viettel Headquarters and others. As a member of Coteccons's Board of Management, Mr. Vo Hoang Lam will contribute experiences in project management and advanced construction methods. It delivers the firm Coteccons and Unicons reputation to all of domestic and international customers.



- 2020 **Top 10 Contractors**
Top 10 construction companies in Vietnam 2020
- 2020 **The No.1 in Construction Industry**
5th consecutive years
Top 100 Vietnam Best Places To Work 2020 by Anphabe
- 2020 **Top 50/ 8th consecutive years**
The best Vietnam's 50 listed companies by Forbes
- 2019 **The No.1**
Top 10 Most Reputable building contractors by Vietnam Report
- 2019 **Top 15/ 3rd consecutive years**
Vietnam the Best Company by Vietnam Chamber of Commerce and Industry (VCCI)
- 2018 **Top 50/ 8th consecutive years**
"Vietnam's best-performing companies" awarded by Nhip Cau Dau Tu magazine
- 2017 **Top 50**
Tax-payers in Vietnam
- 2017 **Top 10**
Best Annual Reports co-hosted by Ho Chi Minh City Stock Exchange (HOSE), Ha Noi Stock Exchange (HNZ), Investment Magazine and Dragon Capital
- 2017 **Top 40**
Vietnam's Most Valuable Brands by Forbes
- 2016 **The 3rd Prize**
Tekla Asia BIM Awards by Trimble Tekla
- 2016 **Top 100**
The Largest Enterprises by VietNamNet and Vietnam Report
- 2016 **Top 10**
Sustainable Enterprises by Vietnam Chamber of Commerce and Industry (VCCI)



Over **390** million Safe -hours

Professional training
on Construction Skills

Dedicated **HSE** Team
with local and international experience



OUR EXPERTISE

Vietnam leading construction HSE team, with local and international experience, gained working on significant projects.

The company has made continuous improvements to create the best working conditions for our employees and to increase productivity and efficiency.

By adopting a Safety by Design approach to a project, we recognise it can achieve a positive impact on a projects safety, quality and delivery.

Coteccons annual investments into health, safety and environment training has helped us to maintain an excellent record within the industry.

At Coteccons, we have formalised management systems and procedures that have been third party certified to ISO 14001:2015, ISO 9001:2015, and ISO 45001:2018 international standards.

COTECCONS ACADEMY



3,500

Subcontractors, suppliers, construction teams are always getting along with Coteccons



78%

Staff as university graduate and postgraduate



95,000
Labors



1,800+
Engineers & Coteccons Staff

Coteccons is an award-winning employer and continues to be an employer of choice in Vietnam.



When you are one of the top construction companies in Vietnam, you need the best people. Therefore, we actively employ from the most prestigious universities in the country the best engineers, architects, designers, graduates, and support staff in the industry.

The Coteccons family has strong work ethics and understand that teamwork delivers the best results. By having an innovative team approach, we often come up with new ideas to improve productivity, quality and safety performance.

Coteccons Academy is part of our DNA everyone who joins Coteccons attends training courses on construction, management, engineering, to general soft skills. Local and international experts deliver our training based on world best practices and techniques within the industry.



PROJECT INNOVATION



Kingdom 101

Use of alternative materials (corrugated iron plate coffer system) which allowed excavation and concreting at the same time. **Leading to project completion one month ahead schedule.**

Use alternative materials (Acotec walls) which help to reduce the workforce by 50% and a **fasters finishing time and less waste**, in turn reducing ongoing maintenance cleaning costs.



Hong Ngoc - Phuc Truong Minh Hospital

Supported the client with value engineering solutions for waterproofing products (using crystal form), reinforcement concrete structure and steel structure optimisation including use of pre-stressed structures.

The Client saved USD1.5 million on project cost.



The Marq

To gain high quality of finish and safety of installation alternative materials used (Concrete border walls instead of bricks which reduced time, sustains force better, makes façade stages easier) brought **high quality and safety.**

Additional benefits to the overall building finishing with a smart and clean appearance.

Support the client marketing and sales due to quality completion of apartments.



The environment and sustainability in Vietnam's construction industry are improving year by year.

Coteccons is committed to support our clients on environmental building solutions.

We are proud of our achievements on some of Vietnam's most prestigious projects where we proactively advise Clients on safe and eco-friendly construction solutions. We have outstanding capabilities to enable use work with Clients to achieve international environmental standards such as LEED, LOTUS, and Green Mark.



A LOCAL COMPANY SUPPORTING THE PEOPLE OF VIETNAM



We recognise the importance of our social responsibility and have a strong commitment to supporting Vietnam society and helping people across the country with various support activities.

- **Charitable events**
- **Emergency Aid**
- **Student scholarships**
- **Blood donation Events**





We consider the quality, environment, and occupational health and safety a fundamental requirement when it comes to construction. The management systems within Coteccons have been developed and implemented in line with the latest international standards.

ISO 9001:2015 Quality Management

ISO 14001:2015 Environmental Management

ISO 45001:2018 Occupational Health and Safety

Our management systems ensure that we are effective in delivering successful projects for our clients.



INNOVATIVE APPROACH TO PROJECTS



Coteccons advantage is our innovative thinking and collaborative approach with our clients and partners that enables us to exceed client expectations.

INNOVATIVE & CREATIVE

Innovation is one of the unique advantages that Coteccons brings to our clients. We are known in the construction industry for our innovative and creative approach, which enables us to create tailored management solutions for clients. Coteccons can bring new ideas and options to even the most complex construction project.

FOCUSED ON EXCEEDING EXPECTATIONS

When it comes to our projects, we focus on quality, safety and delivering on time and to budget as key performance indicators of every one of our projects.

We understand the demand of our clients, and the requirements to deliver long-term, cost-effective outcomes that add real value to projects. We provide full support from redesigning to generating cost savings from materials selection, construction techniques, and even implementing environmental initiatives to achieve environmental accreditation.

COLLABORATIVE APPROACH TO DELIVERING SUCCESSFUL PROJECTS

To ensure the success of a project, we recognise the value of effective planning and working closely with all project stakeholders.

By collaborating throughout the lifecycle of a project, we ensure that everyone has a clear understanding of the project. Also, we can anticipate risks and opportunities and implement tailored solutions to address situations as they evolve. When we talk about teamwork, it is all about collaboration.

CONSTRUCTION





Having gained experience in construction management on some of Vietnam's best and well-known projects, we have always adopted a high level of quality control and assurance. We work with our clients and other contractors to ensure that we meet their expectations in the finished quality of the project works.

By adopting a robust quality approach, our clients benefit from not only the finished building but also in the knowledge that their customers will end up with having a premium facility.

Certified to the latest quality management standard, ISO 9001:2015.

BUILDING WITH QUALITY THAT SUPPORTS CLIENTS' SALES



PERFECT IMPLEMENTATION STRATEGY FOR PROJECTS

Coteccons has earned its leading position in the industry, winning trust from investors and bringing values to clients.

As a result, Coteccons has now become one of few domestic contractors capable of competing with world-famous international construction corporations. Coteccons has and will continue to deliver large-scale projects that require high technical, engineering, safety and quality management standards.

The Coteccons brand has been enhanced by its professionalism, resources and staff capabilities.

- **General Contractor**
- **M&E Contractor (M&E)**
- **Design and Build Contractor (D&B)**
- **Bid Build Finance and Design Build Finance**

Coteccons
always strives to create
the highest quality works
with the fastest execution time
to meet the expectations
of customers.





No.	Name of machinery and equipment	Unit	Quantity
1	Tower crane	Set	36
2	Hoist	Set	36
3	Suspended floor	Set	43
4	H scaffolding cover	m ²	163.000
5	Ringlock scaffolding	m ²	160.000
6	Coma scaffolding	m ²	36.000
7	Quicklock scaffolding	m ²	10.000
8	Purlin	m ²	149.000

CONSTRUCTION CAPACITY

COTECCONS THE BRAND NAME TRUSTED BY CLIENTS FOR DELIVERY OF D&B PROJECTS



We are the pioneers when it comes to
Design & Build (D&B)

When it comes to Design and Build, clients need to have confidence and trust in the capabilities of their contractor. By adapting the Design & Build model, Coteccons can bring outstanding value to our Clients:

- **Identifying and controlling project risk from design and construction stages (Design - Bid - Build)**
- **One contractor approach with clear responsibility and accountability**
- **Improved planning for faster delivery of projects**
- **Improved quality and safety performance**
- **Enhancing the project brand and improving clients marketing opportunities**
- **Single contractor approach that helps reduce the overall project budget**



Coteccons always prioritises technical and safety standards in designing, constructing basements and deep excavations in civil and industrial projects.

Coteccons is the leading expert in basement and underground construction. We ensure both quality and safety of works by utilising our expertise and experience in construction methodology and management.

We have adopted the latest ground excavation techniques in the construction of basements. Our engineers and management teams have delivered some of the most complex basements in Vietnam, including six below ground floors on The One project.

BUILDING A FIRM FOUNDATION FOR BUILDINGS





When it comes to the building structure, Cotecons is the number one contractor in Vietnam. We have outstanding engineers who deliver in line with the quality and technical standard of the design. At the same time, we ensure the safety and site control of the works is maintained.

On the Landmark 81 project, we showed our capability by building one of the world tallest structures utilising advanced equipment and technology for structural development.

We have outstanding engineers.

**COMMITTED TO BUILDING
STRUCTURES THAT MEET
DESIGN AND QUALITY**





When it comes to internal or external surface finishing, we have demonstrated that we lead the industry in the quality of finish. To achieve a high-quality finish, the preparation work and compliance with the procedure and technical specifications are prerequisites that Coteccons has mastered.

We have successfully applied specialist finishes using the latest products and technology to ensure surface finishing meets our clients' expectations. Coteccons has also successfully used prefabricated wall panels to improve the quality of the wall finishing and enhance overall construction performance.

We always want the perfect finish to our projects.

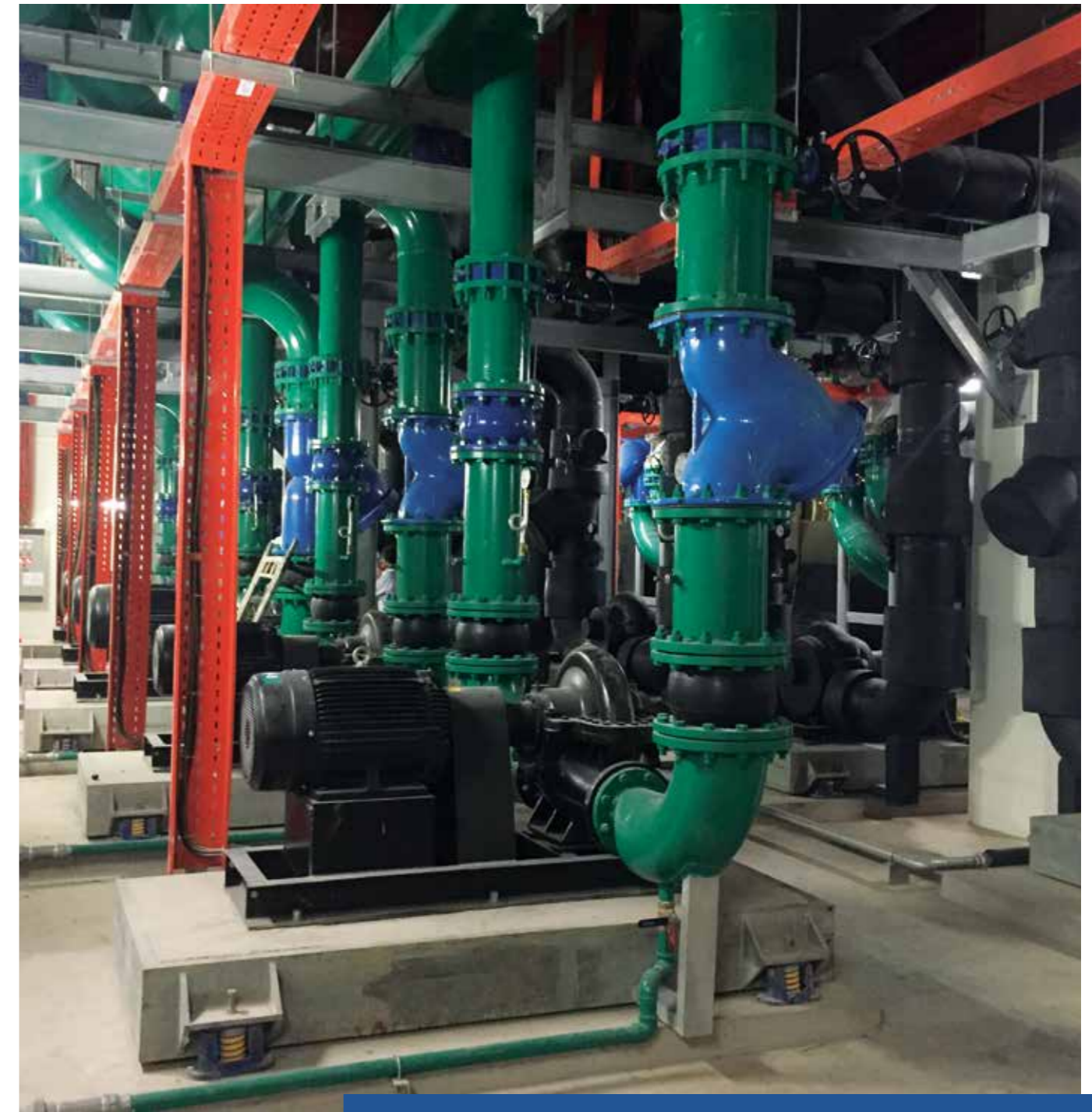




Coteccons is specialised in designing, supplying and installation of MEP for major projects including infrastructure, civil engineering, high-rise buildings, hotels & offices, and industrial facilities.

The mechanical, electrical and plumbing (MEP) capabilities allow us to deliver the most demanding projects.

To ensure that progress is in line with overall construction, we utilise advanced techniques such as BIM in workload calculation and drawings to mitigate any conflicts during installation.



CUSTOMERS AND PARTNERS

ACDL – ASIAN COAST DEVELOPMENT LTD	EUROWINDOW HOLDING	NAMESON HOLDINGS LIMITEC	TAINAN SPINNING VN
AIC MANAGEMENT	FHS	NESTLE	TAISEI
AKZONOBEL	FOSTER	NOVALAND	TÂN HOÀNG MINH GROUP
ALINCO	FRIESLAND CAMPANI	O2 ARCHITECTURE	TEXHONG
AMANDA'S	GANGIN	OBAYASHI	THANH YẾN
APAVE	GEMADEPT	ODIM	THẢO ĐIỀN INVESTMENT
ARCHETYPE GROUP	GP INVEST	ONG & ONG ARCHITECTS	THIỆN LONG
AVON	HANOSIMEX	PEPSICO	TNR HOLDINGS VIETNAM
B.B. DAI MINH	HANSAE FASHION WORLDWIDE	PHAT DAT CORPORATION	TONKIN DESIGN ARCHITECTURE JSC
BITEXCO	HAVANA	PHILIPS	TTAD
BK ASIA PACIFIC	HBP	PHONG PHU	TURNER
BORAMTEK	HDJS	PHÚ MỸ HƯNG	TURNER & TOWNSEND
BRITISH AMERICAN TABACCO	IC INDOCHINE ENGINEERING	PHUC KHANG CORPORATION	UNI-PRESIDENT
BROS	ICIC Co., LTD	REFICO	UNIS HANOI
CDCo CORP.	IDCo	RHINCOM	VIỆN KHCN XÂY DỰNG
CEO GROUP	INDOCHINA CAPITAL	RISS	VIHAJICO
COCACOLA	LAFARGE	ROYAL HASKONING	VINACAPITAL
CODESCO	LANG HA TOWER CO., LTD	SABECO	VINAMILK
ĐẠI QUANG MINH	LIBERTY	SACOMREAL-S	VINGROUP
DAVIS LANGDON	MACE	SAILUN TIRE	WT PARTNERSHIP
DOJI GROUP	MARITIME BANK	SHIRASAKI VIETNAM	YAKULT
DUTCH LADY	MIK GROUP	SHMZ	
ECLAT ELASTIC TEXTILE	NAM LONG	SINO-PACIFIC	
ESSILOR	NAM VIỆT Á	SITTO VIETNAM	
ESTEC VINA CORP.	NAM VUONG	T&T GROUP	

TYPICAL PROJECTS





USD 202 million
Contract value of stage 1

USD 136 million
Contract value of stage 2

40 ha
Scale of project

Investor:	Vingroup
Type of project:	Civil
STAGE 1	
Scale:	40 ha
Package:	Central 3, Landmark 1, Central 3, Landmark 1, Landmark 2, Park 2, Park 3, Park 4, Park 5, Park 6, Park 7, Vinmec
Contract value:	USD202 million
Construction time:	Park 02: June 2016 - June 2017 Park 03 & Park 04: July 2016 - September 2017 Park 07: June 2016 - August 2017
STAGE 2 - Landmark 81	
Scale:	81 floors, height of 461 m
Package:	Landmark 81 (Piling, basement & basic finishing)
Contract value:	USD136 million
Construction time :	June 2016 - March 2019

**VINHOMES
CENTRAL PARK**



USD88 million
Contract value

75,750 m²
CFA

Investor:	Hongkong Land
Scale:	75,750 m ² CFA
Package:	General Contractor
Type of project:	Residential
Contract value:	USD88 million
Construction time :	July 2018 - May 2021

THE MARQ

SAIGON SOUTH SERVICED APARTMENT - MAPLETREE



USD68 million
Contract value

66,066 m²
Scale of project

Investor:	Saigon South Serviced Apartment Co., Ltd. (Mapletree)
Scale:	2 towers of 30 floors with a total floor area of 66,066 m ² building
Package:	Construction and finishing
Type of project:	Civil
Contract value:	USD68 million
Construction time :	June 2016 - December 2017





USD **113** million
Contract value

3.6 ha
Scale of project

Investor:	Vingroup
Scale:	3.6 ha
Package:	General Contractor
Type of project:	Civil
Contract value:	USD113 million
Construction time:	October 2016 - October 2018

**VINHOMES
METROPOLIS**



USD 113 million
Contract value

150,000 m²
Scale of project

Investor:	Vingroup
Scale:	150,000 m ²
Package:	6 Towers Park 1,2,3,5,9,10
Type of project :	Civil
Contract value:	USD113 million
Construction time :	March 2015 - June 2017

VINHOMES TIMES CITY PARK HILL

VINHOMES SKYLAKE



USD 54 million
Contract value

2.3 ha
Scale of project

Investor:	Vingroup
Scale:	2.3 ha
Package:	General contractor for S1 and S2 towers
Type of project:	Civil
Contract value:	USD54 million
Construction time:	March 2017 - December 2018



USD48 million
Contract value

34 floors and 3 basements
Scale of twin towers

Investor:	Thao Dien Investment, Phat Dat Real Estate Development JSC.
Scale:	87,630 m ² , twin towers with 34 floors and 3 basements
Package:	General contractor design and construction (D&B)
Type of project:	Civil
Contract value:	USD48 million
Construction time:	January 2016 - August 2018

MASTERI MILLENNIUM

D'CAPITALE

06 towers
Scale of project

USD211 million
Contract value

Investor:	Tan Hoang Minh Group
Scale:	6 towers: 4 towers including trade center and 2 office towers
Package:	General contractor design and construction (D&B)
Type of project :	Civil
Contract value:	USD211 million
Construction time :	June 2016 - March 2019



HH01 - NAM CUONG



USD25 million
Contract value

71,471 m²
Scale of project

Investor:	Nam Cuong Group JSC
Scale:	The project has a total floor area of 71,471.3 m ² deployed on the land area of 7,052 m ²
Package:	Superstructure and brick/masonry (D&B)
Type of project:	Civil
Contract value:	USD25 million
Construction time :	May 2016 - January 2018

THE GOLD VIEW



USD 142 million
Contract value

32 months
Construction time

Investor:	May - Diem Saigon JSC.
Scale:	Total construction area of over 260,000 m ² including 2 basements and 2 towers of 33-storey apartment building combined with Trade Center
Package:	General contractor design and construction (D&B)
Type of project:	Civil
Contract value:	USD142 million
Construction time:	May 2015 - January 2018



VINHOMES GARDENIA



USD48 million
Contract value

17.6 ha
Scale of project

16 months
Construction time

Investor:	Vingroup
Scale:	17.6 ha
Package:	General contractor for CT1 and CT2 towers
Type of project:	Civil
Contract value:	USD48 million
Construction time:	May 2016 - September 2017



USD 204 million
Contract value

5.5 ha
Scale of project

27 months
Construction time

Investor:	Thao Dien Investment JSC.
Scale:	5.5 ha including 2 basements, 2 Podium floors and 8 blocks of 43 floors
Package:	General contractor design and construction (D&B)
Type of project:	Civil
Contract value:	USD204 million
Construction time:	July 2014 - October 2016

MASTERI THAO DIEN



USD41 million
Contract value

03 towers x 22 floors
Scale of project

Investor:	Phuc Khang Corporation
Scale:	Construction area of Diamond Lotus apartment is 3,200 m ² , including 3 towers, each tower has 22 floors
Package:	General contractor design and construction (D&B)
Type of project:	Civil
Contract value:	USD41 million
Construction time:	April 2016 - January 2018

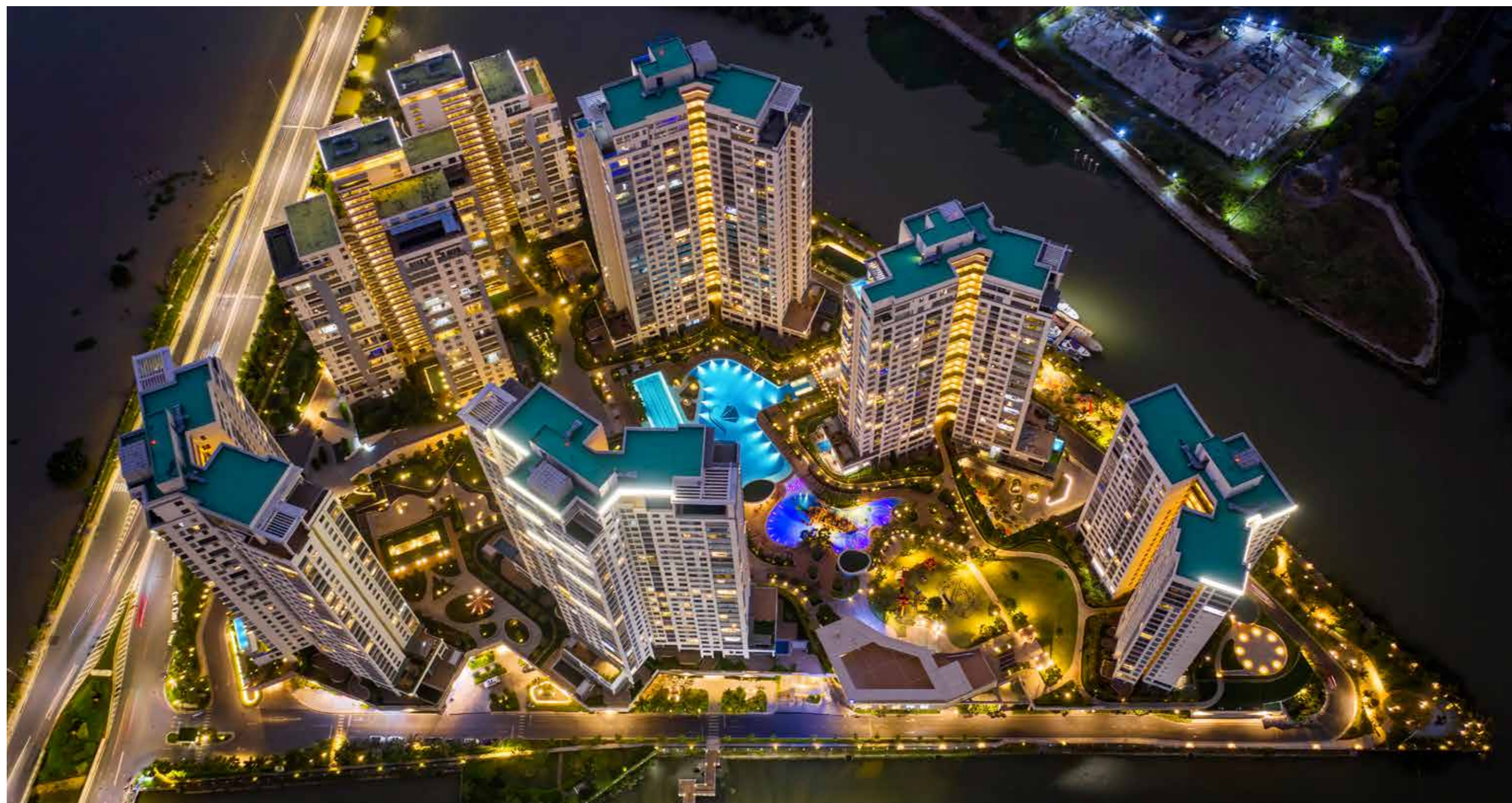
DIAMOND LOTUS RIVERSIDE

DIAMOND ISLAND

USD 115 million
Contract value

26 months
Construction time

Investor:	Kusto Home
Scale:	The project has 02-storey podium with area of 40,500 m ² and 5 towers ranging from 23 floors to 29 floors heights with total floor area of 148,000 m ²
Package:	Design, piling works and structural works (D&B)
Type of project :	Civil
Contract value:	USD115 million
Construction time :	April 2016 - June 2018



VINHOMES THANG LONG

USD **112** million
Contract value

205,897 m²
Scale of project

Investor:	Techcomdeveloper JSC. and Vingroup
Scale:	Total floor area of 205,897 m ²
Package:	Construction of the pile, structure of the foundation, the body. Finishing works inside and outside the house. Construction of infrastructure (D&B)
Type of project:	Civil
Contract value:	USD112 million
Construction time :	May 2016 - March 2017





LANCASTER LUMINAIRE



USD **33** million
Contract value

Investor:	Trung Thuy Group and Toshin Development Group (Takashimaya Group – Japan)
Scale:	The project has 27 floors, 4 basements with a scale of 252 apartments, 26,839m ² of offices, 6,630m ² of commercial services.
Package:	Construct the body structure and complete the whole project
Type of project:	Civil
Contract value:	Quarter II 2022
Estimated delivery time	May 2016 - September 2017

OPAL SKYLINE BINH DUONG

10,200 m²
Scale of project

Investor:	Dat Xanh Group
Scale:	2 blocks of 36-storey tower with more than 1,500 apartments and 24 shophouses, with a total area of more than 10,200 m ²
Package:	General construction
Type of project :	Civil
Start time:	March 2021



VIETTEL HEADQUARTER

USD42 million
Contract value

Investor:	Viettel Group
Scale:	9 floors, 1 basement
Package:	General Contractor
Type of project:	Office
Contract value:	USD42 million
Construction time :	October 2018-May 2019





USD61 million
Contract value

10,000 m²
Scale of project

Investor:	Vietsin Commercial Complex Development JSC.
Scale:	10,000 m ² , 1.5 basements and 5 floors
Package:	General Contractor
Type of project:	Civil
Contract value:	USD61 million
Construction time :	July 2013 - April 2015

SC VIVOCITY HCMC

HYATT REGENCY HO TRAM RESORT & SPA

9 ha
Scale of project

Investor:	IFF Holdings
Scale:	9,01ha including a 16-storey hotel block with a capacity of 280 rooms; the Forest Hill Retreat Spa area up to 10,000 square meters
Package:	General construction
Type of project :	Civil
Construction time :	April 2009 - November 2011





USD 104 million
Contract value

12 ha
Construction time

Investor:	IFF Holdings
Scale:	12 hectares, the construction density of the whole project is only about 25%, including a 5-star hotel with 320 rooms and villas apartments
Package:	General Construction
Type of project:	Civil
Contract value:	USD104 million
Construction time:	April 2021

**LE MÉRIDIAN
RESORT & SPA DA NANG**

HYATT REGENCY DANANG RESIDENCES

USD49 million
Contract value

20 ha
Scale of project

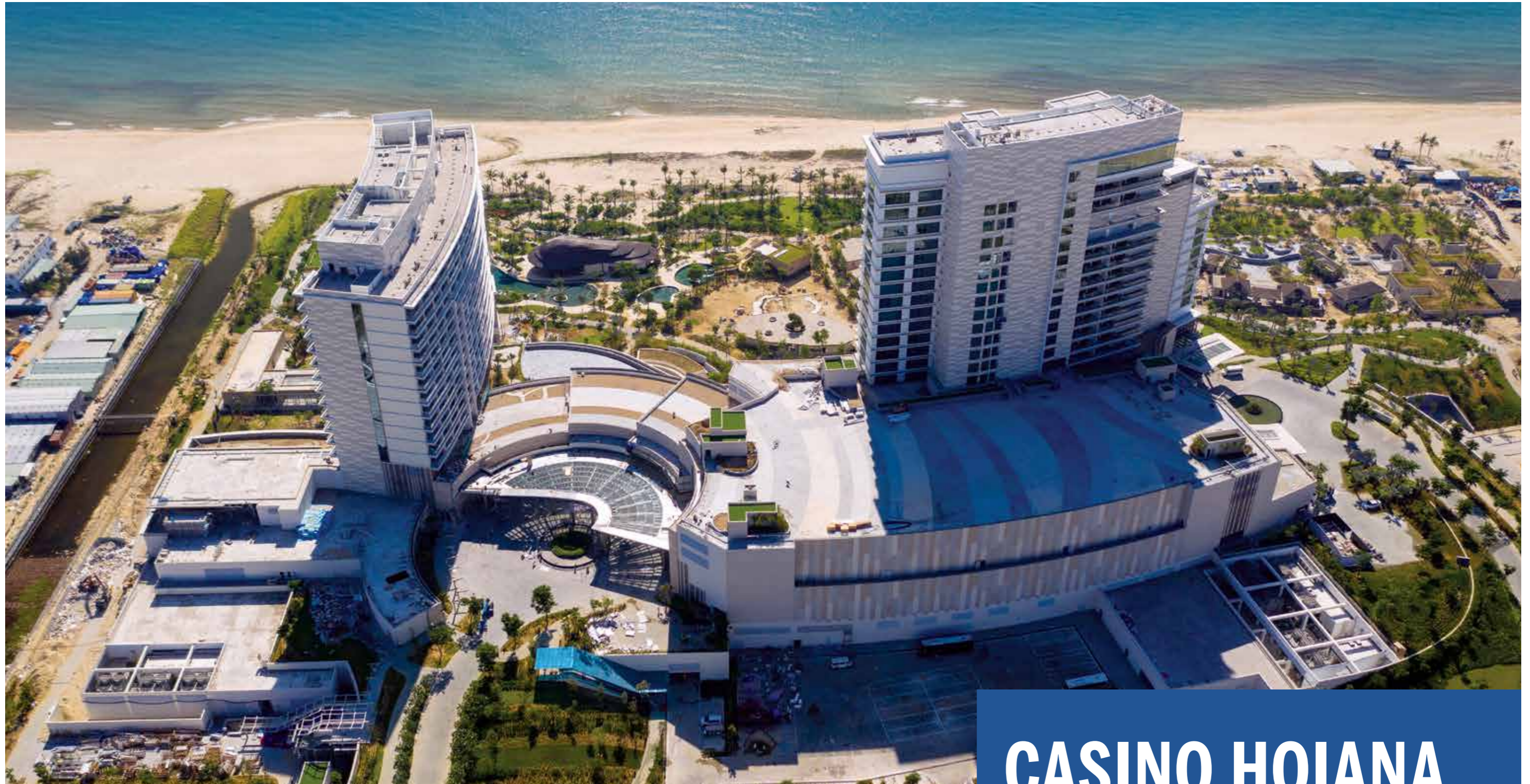
Investor:	Indochina Land
Scale:	20 ha
Package:	General Contractor
Type of project :	Civil
Contract value:	USD49 million
Construction time :	April 2009 - November 2011



USD300 million
Contract value

19 months
Construction time

Investor:	Joint venture between VinaCapital, Chow-Tai-Fook (HongKong) Group and The Suncity Group (Macau)
Scale:	Casino + Podium (3 floors; 16,600 m ² /floor) New World Hotel (18 floors; 260 keys; 2,563 m ² /floor) All Suites Hotel (21 floors; 125 keys; 2,170 m ² /floor)
Package:	General Contractor
Type of project :	Civil
Contract value:	USD300 million
Construction time :	August 2017 - March 2019



CASINO HOIANA

PULLMAN SAIGON CENTRE



Investor:	Liberty Corp.
Scale:	1,500 m ² , 3 basements and 24 floors
Package:	General Contractor
Type of project:	Civil
Construction time:	November 2010 - April 2012



NAM HAI RESORT

35 ha
Scale of project

60 five-star villas

Investor:	Nam Hai Resort (Hoi An) Ltd.
Scale:	Area of 35 ha: 60 five-star villas and restaurants, amusement parks, spa services,...
Package:	Construction and finishing
Type of project:	Civil
Construction time :	May 2004 - 2007





USD24 million
Contract value

14 months
Construction time

Investor:	Phu Quoc Development and Investment Joint Stock Corporation - a member company of CEO Group
Scale:	Total floor area of the villa is 10,000 m ² . Total floor area of the hotel is 28,200 m ²
Package:	General Contractor
Type of project:	Civil
Contract value:	USD24 million
Construction time:	October 2014 - December 2015

NOVOTEL PHU QUOC RESORT

HO TRAM STRIP BA RIA VUNG TAU PROVINCE



USD234 million
Contract value of 2 stages

164 ha
Scale of project

47 months
Construction time of 2 stages

STAGE 1

Investor:	Asia Coast Development Ltd. (ACDL)
Scale:	5-star hotel, game area, luxury resort, restaurants, golf course and spa service,...
Package:	General contractor design and construction (D&B)
Type of project:	Civil
Contract value:	USD 159 million
Construction time:	October 2010 - December 2012

STAGE 2

Investor:	Asia Coast Development Ltd. (ACDL)
Scale:	164 ha
Package:	General contractor design and construction (D&B)
Type of project:	Civil
Contract value:	USD75 million
Construction time:	February 2017 - November 2018

REGINA MIRACLE INTERNATIONAL

USD 133 million
Contract value

7.4 ha
Scale of project

Investor:	Regina Miracle International Vietnam
Scale:	7.4 ha
Package:	Workshops, offices, infrastructure and auxiliary items (D&B)
Type of project :	Industrial
Contract value:	Stage 1-5: USD107 million Stage 6: USD26 million
Construction time :	Stage 1-5: June 2014 - August 2016 Stage 6: December 2016 - January 2018





USD86 million
Contract value

66 ha
Scale of project

Investor:	Shenzhou International Group Holdings Limited
Scale:	66 ha
Package:	General contractor design and construction (D&B)
Type of project:	Industrial
Contract value:	USD86 million
Construction time:	July 2017 - July 2018

GAIN LUCKY STAGE III

BROTEX COLORED YARN FACTORY

USD66 million
Contract value

105 ha
Scale of project

Investor:	Brotex - China
Scale:	Land area: 105 ha Floor area: 500,000 m ²
Package:	General contractor design and construction (D&B)
Type of project:	Industrial
Contract value:	USD66 million
Construction time:	Stage 1: March 2013 - October 2013 Stage 2: November 2013 - July 2014 Stage 3: March 2015 - October 2015





USD87 million
Contract value

45 ha
Scale of project

Investor:	Shenzhou International Group
Scale:	45 ha
Package:	General contractor design and construction (D&B)
Type of project:	Industrial
Contract value:	USD87 million
Construction time:	Stage 1: October 2014 - February 2015 Stage 2: June 2015 - November 2015 Stage 3: February 2017 - November 2017

WORLDON - HCMC



26 months
Construction time

140,000 m²
Scale of project

Investor:	Northern Airports Corporation
Scale:	140,000 m ² including 1 basement and 4 floors
Package:	Construction of the main passenger terminal
Type of project:	Infrastructure
Construction time :	August 2012 - October 2014

HANOI NOI BAI INTERNATIONAL AIRPORT TERMINAL 2



ROAD CONSTRUCTION AT PHU LY HA NAM

18 months
Construction time

USD88 million
Contract value

Investor:	FCC Infrastructure, JSC.
Scale:	23 km National Highway 1 sidetrack Phu Ly City and reinforcing road surface on Highway 1 section Km 215 + 775 ÷ Km 235 + 885
Package:	BOT (Build - Operate - Transfer)
Type of project :	Infrastructure
Contract value:	USD88 million
Construction time :	December 2014 - June 2016





USD27 million
Contract value

88,717 m²
Scale of project

Investor:	An Sinh - Phuc Truong Minh Co.,Ltd
Scale:	88,717 m ² with 2 basements and 16 floors
Package:	Structure work, MEP Work
Type of project:	Hospital
Contract value:	USD27 million

HONG NGOC - PHUC TRUONG MINH GENERAL HOSPITAL



USD9 million
Contract value

17,000 m²
Scale of project

Investor:	Dai Quang Minh JSC
Scale:	17,000 m ² with 2 Basements
Package:	General Contractor
Type of project:	School
Contract value:	USD9 million

**INTERNATIONAL
SCHOOL - ZONE 3**



HOA SEN UNIVERSITY OFFICE BUILDING

USD4 million
Contract value

10,800 m²
Scale of project

Investor:	Hoa Sen University
Scale:	10,800 m ²
Package:	Structural Works and Architectural Works
Type of project:	School
Contract value:	USD4 million



USD5 million
Contract value

30,000 m²
Scale of project

Investor:	Thien Huong Education JSC.
Scale:	30,000 m ²
Package:	Civil and Finishing Works
Type of project :	School
Contract value:	USD5 million

BRITISH VIETNAMESE INTERNATIONAL SCHOOL (BVIS)



SSIS II

USD3 million
Contract value

15,000 m²
Scale of project

Investor:	Phu My Hung Corporation
Scale:	15,000 m ²
Package:	Main Construction
Type of project :	School
Contract value:	USD3 million





USD 1 million
Contract value

7,500 m²
Scale of project

Investor:	United Nations International School of Hanoi
Scale:	7,500 m ²
Package:	Main Works
Type of project:	School
Contract value:	USD1 million

UNIS BUILDING B06 EXTENSION

VINUNI UNIVERSITY GIA LAM TOWN

USD **17** million
Contract value

20,000 m²
Scale of project

Investor:	Gia Lam Urban Co.,Ltd
Scale:	20,000 m ²
Package:	Construction of foundation, basement and finishing work of Main Building and Dormitory
Type of project :	School
Contract value:	USD17 million





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